

Bakersfield City School District
RFP #001 LDS
RFP FOR LONG DISTANCE SERVICES

DUE DATE: December 18, 2007

BY TIME: 4:00 P.M.

In conformity with the FCC Schools and Library Division (SLD), "Universal Service Fund" (a.k.a. "E-Rate funding) application process, Bakersfield City School District is seeking responses from qualified providers of **Long Distance Services** including:

The District would like to receive proposals based upon a three year contract term starting July 1, 2008 and ending on June 30, 2011 with two possible one-year extensions thru June 30, 2013. Annually, the district administration offices operate 12 months, and its schools operate for 10 months. Quote must include any other costs associated with switching from our present supplier. If vendors can provide "better" rates by modifying the length of contract, please provide this option as part of your RFP. Provide monthly unit pricing for each component of this system plus an annual estimate of the California Teleconnect Fund discount. The District will accept a Calnet 2 contract if offered.

Vendors shall also provide in their RFP response their Erate Service Provider Identification Number (SPIN). The vendor must agree to provide Erate discounts on the District's monthly bills as the means of providing discounts to the District.

Vendors interested in responding to this invitation may do so no later than 4:00 P.M. on December 18, 2007 at the Bakersfield City School District Purchasing Department, 1300 Baker Street, Bakersfield, CA. Your response submittal shall be clearly identified as a response to "**RFP #001 LDS - LONG DISTANCE SERVICES**". Along with the Service Providers proposal, it is required that the Service Provider include a copy of the multi-year contract. Please sign and date the contract. Once all proposals have been received, the District will sign, date, and return the lowest responsible bidders contract.

Each bidder shall demonstrate their ability to provide telecommunication services that meet or exceed the industry's standards. To receive the highest consideration by the District, it is desired that each bidder provide the following information in their RFP response: Provide a Statement of Reference that includes a description of the bidder's organization, firm name, primary contact person to support this contract(s), business address and phone/fax numbers of the office and corporation facility that would provide support under said contract(s); a brief history of your firm including all costs (itemized) for initial installation, any fixed costs, utilization costs (such as cost per call and cost per minute/increment). Provide an implementation plan (including a schedule) that would be necessary to cut over services. Provide any specific or required dialing codes that would be necessary with your solution.

No bid will be accepted from or contract awarded to a bidder who is not licensed in accordance with the law, who does not hold a license qualifying him to perform work under this contract, is currently licensed in the state of California, is licensed to provide Erate and California Teleconnect Fund discounts, or who has not successfully performed on projects of similar character and scope to the proposed work.

The initial contract term shall be for Three (3) years from July 1, 2008 through June 30, 2011. The District reserves the option to extend this contract for a period of two (2) additional years at a time through June 30, 2013, not to exceed a total of Five (5) contract years. An extension option must be mutually acceptable to both parties. Any request for and acceptance of an extension shall be in written form, and shall include any requests and justifications for adjustment in compensation.

The governing board of Bakersfield City School District, may award a contract as a result of this RFP process at the prices submitted in the proposal(s) which, in the judgment of the District, is in the best interests of the District. The governing board of the District reserves the right to accept or reject any or all RFP's in whole or in part/or waive any irregularity in any proposal received. The District shall be the sole judge of the competency and responsibility of the Contractors.

All proposals shall be valid for a period of sixty (60) days.