

Bakersfield City School District  
RFP #002 TDS  
RFP FOR TELECOMMUNICATIONS/DATA SERVICES

DUE DATE: December 18, 2007  
BY TIME: 4:00 P.M..

In conformity with the FCC Schools and Library Division (SLD), "Universal Service Fund" (a.k.a. "E-Rate funding) application process, Bakersfield City School District is seeking responses from qualified providers of **Telecommunications/Data Services** including voice and data.

The District would like to receive proposals based upon a one (1) year contract term starting December 3, 2008 and ending on December 4, 2009 with three (3) possible one-year extensions thru December 4, 2012. Annually, the district administration offices operate 12 months, and its schools operate for 10 months. Quote must include any other costs associated with switching from our present supplier. If vendors can provide "better" rates by modifying the length of contract, please provide this option as part of your RFP. Provide monthly unit pricing for each component of this system plus an annual estimate of the California Teleconnect Fund discount.

**The District intends to utilize the existing contract and options between the District and Sunesys and intends to begin disconnecting some of the current WAN connections in December 2008. The District intends to disconnect approximately 4 DS3's and/or 88 T-1 circuits. The proposal must allow for, at least, these changes in service levels and for the District to contract for services with Sunesys.**

Included in the RFP is a breakdown of current products and services. For bidding purposes, please provide a bid for the same amount of minutes, same amount of services, and same amount and type of data circuits. If there is a one-time connection fee, please list this fee separately. All existing telephone numbers and data circuits must be retained.

Vendors shall also provide in their RFP response their Erate Service Provider Identification Number (SPIN). The vendor must agree to provide Erate discounts on the District's monthly bills as the means of providing discounts to the District. The Service Provider must be listed with the California Public Utilities Commission as an eligible telecommunications company and must be authorized to provide California Teleconnect Fund discounts.

Vendors interested in responding to this invitation may do so no later than 4:00 P.M. on December 18, 2007 at the Bakersfield City School District Purchasing Department, 1300 Baker Street, Bakersfield, CA. Your response submittal shall be clearly identified as a response to "**RFP #002 TDS - TELECOMMUNICATIONS/DATA SERVICES**". Along with the Service Providers proposal, it is required that the Service Provider include a copy of the multi-year contract. Please sign and date the contract. Once all proposals have been received, the District will sign, date, and return the lowest responsible bidders contract.

Each bidder shall demonstrate their ability to provide telecommunication services that meet or exceed the industry's standards. To receive the highest consideration by the District, it is desired that each bidder provide the following information in their RFP response: Provide a Statement of Reference that includes a description of the bidder's organization, firm name, primary contact person to support this contract(s), business address and phone/fax numbers of the office and corporation facility that would provide support under said contract(s); a brief history of your firm including all costs (itemized) for initial installation, any fixed costs, utilization costs (such

as cost per call and cost per minute/increment). Provide an implementation plan (including a schedule) that would be necessary to cut over services. Provide any specific or required dialing codes that would be necessary with your solution.

No bid will be accepted from or contract awarded to a bidder who is not licensed in accordance with the law, who does not hold a license qualifying him to perform work under this contract, is currently licensed in the state of California, is licensed to provide Erate and California Teleconnect Fund discounts, or who has not successfully performed on projects of similar character and scope to the proposed work.

The initial contract term shall be for one (1) year from December 3, 2008 through December 4, 2009. The District reserves the option to extend this contract for a period of three (3) additional years at a time through December 3, 2012, not to exceed a total of Five (5) contract years. An extension option must be mutually acceptable to both parties. Any request for and acceptance of an extension shall be in written form, and shall include any requests and justifications for adjustment in compensation.

The governing board of Bakersfield City School District, may award a contract as a result of this RFP process at the prices submitted in the proposal(s) which, in the judgment of the District, is in the best interests of the District. The governing board of the District reserves the right to accept or reject any or all RFP's in whole or in part/or waive any irregularity in any proposal received. The District shall be the sole judge of the competency and responsibility of the Contractors.

<b>Bakersfield City School District</b>		
<b>RFP #002 TELECOMMUNICATIONS/DATA SERVICES</b>		
<b>Products and Services by Volumn</b>		
<b>Local Usage</b>		<b>Annual Minutes of Use</b>
	Local	4,000,000
	DDD Toll	30,000
<b>Line Side - Products and Services</b>		<b>Quantity</b>
	Business Access Lines	27
	Centrex	242
<b>Data - Product and Services</b>		<b>Quantity</b>
	HICAP/T1	148
	Super Trunk	1
	PRI	4
	PBX Trunk	1
	DS3	6

All proposals shall be valid for a period of sixty (60) days.